振东制药

ZHENDONG PHARMACEUTICAL

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GMP		
GSP		

战略目标
Strategy

“超级制造”的不断破坏，不断的建设的状态是，全力以赴“战略目标”之心

价值观

与民同盟、与家同兴、与国同强

振东文化

[illegible]

振东精神

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

规划理念

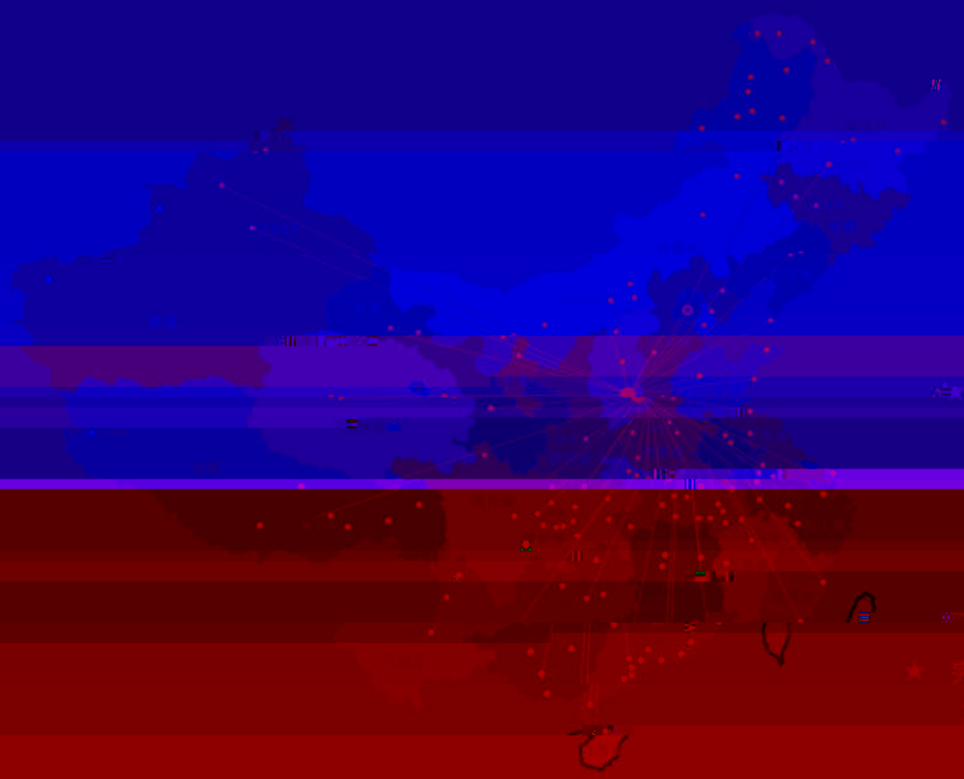
规划六年、细化三年、部署一年

董事长致辞

Chairman's Statement

公司亮点
Highlights

营销网络
MARKETING NETWORK



★ 销售网络遍布全国1058个城市

★ 2386人医营专业化队伍

★ 与全国8403家医疗单位建立了业务关系

★ 完善的用户、客户数据库，为其提供精准服务

临床营销中心

皮科四个事业部。重点产

31498人的专家网络。营销团队遍布全国各

树立国内首屈一指的营销铁军品牌。

OTC营销中心

新品四个事业部，负责皮

嗪、培美、丙帕他莫、注射用VC、卡托普利、奥拉克肟、阿氟、头孢硫脒等。业务覆盖1069家连锁门店，着力打造我国皮科领域第一品牌。

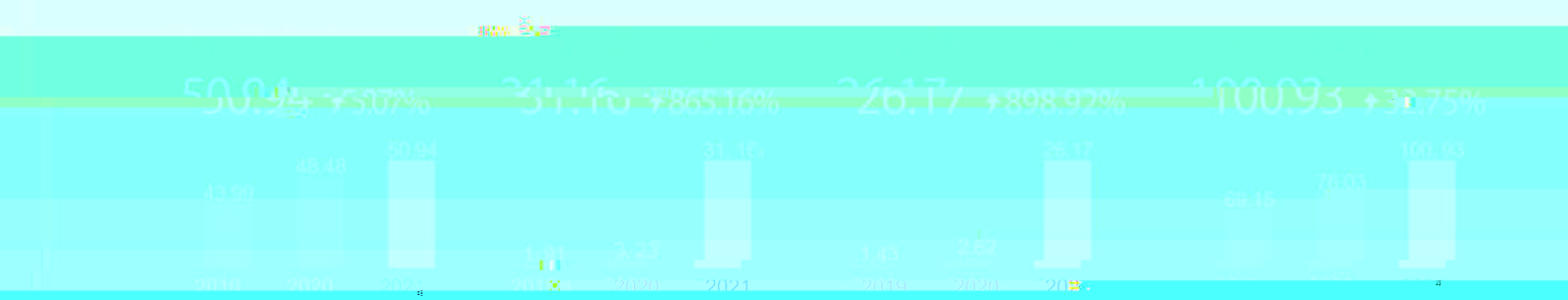
基层营销中心

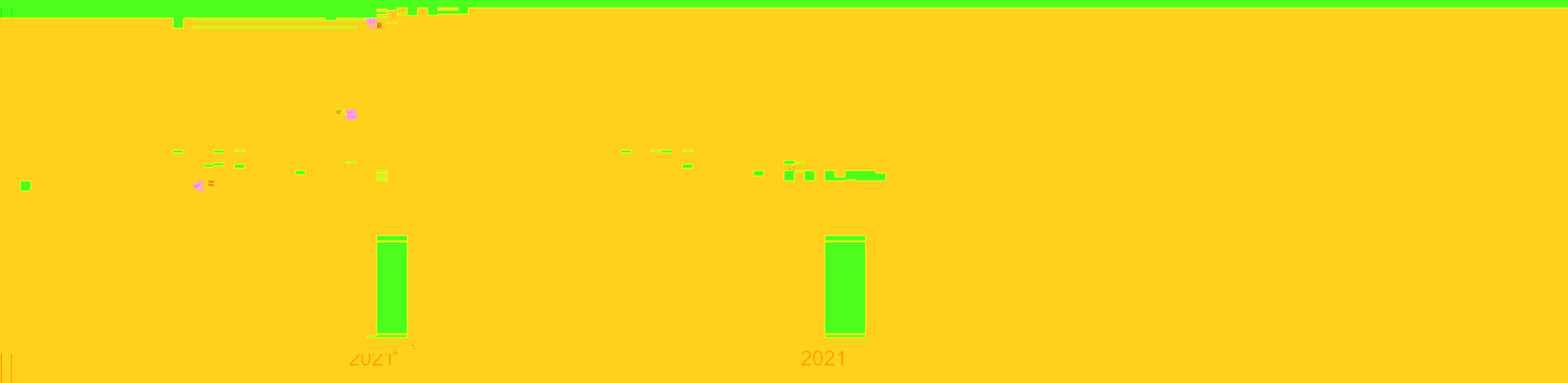
个事业部，负责百余个产

基层营销核心竞争力品牌。

主要财务表现

ROBUST FINANCIAL PERFORMANCE





社会贡献

2021年大事件

Major events in 2021

“科学技术奖特等奖”

工厂”称号

			300158
	Shanxi Zhendong Pharmaceutical Co.,Ltd		
	Zhendong Pharmacy		
	047100		
	047100		
	www.zdjt.com		
	zqb@zdjt.com		

	0355-8096012	
	0355-8096018	
	zqb@zdjt.com	

	http://www.szse.cn
	www.cninfo.com

2021

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	-4,958,223.69	7,288,196.55	328,618.68	
	2,897,541,513.40	13,979,271.74	-15,606,816.11	
	477,069,660.30	14,693,428.90	16,221,065.11	
	56,838.59	-6,434,121.38	-18,021,127.35	
	2,483,565,851.54	81,294,945.92	15,831,549.92	--

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		7			715.57
		8			164.2
		9			88.55

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1	CN202122279613.1		
2	CN202120229273.9		
3	CN202120145783.8		
4	CN202022129050.3		
5	CN202021921635.2		
6	CN202021782942.7		
7	CN202021499404.7		
8	CN202020681308.8		
9	CN202020681347.8		
10	CN202020681368.X		
11	CN201811442781.4		
12	CN201710484467.1		
13	CN201611148101.9		
14	CN201611011879.5	(R)-	
15	US16/336876		
16	CN201680028895.7	A	

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“ ” 509,377.63 5.07%

261,742.96 898.92%

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3.03 64% 18%

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40.26%

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	66,095,540.34	1.30%	69,713,674.25	1.44%	-5.19%
	173,063,418.99	3.40%	114,696,394.61	2.37%	50.89%
	4,854,617,374.87	95.30%	4,663,423,145.61	96.20%	4.10%
	66,095,540.34	1.30%	69,713,674.25	1.44%	-5.19%

2 **10%**

	4,441,399,361.74	1,753,063,525.66	60.53%	1.86%	22.04%	-6.52%
	1,600,857,823.49	588,746,455.11	63.22%	39.04%	106.98%	-12.07%
	3,426,822,970.37	1,443,393,152.08	57.88%	-5.51%	-1.67%	-1.65%
	2,158,608,260.18	1,207,540,516.93	44.06%	35.66%	77.34%	-13.15%
	736,470,332.20	164,090,878.07	77.72%	-4.82%	-34.55%	10.12%
	877,463,370.60	297,516,103.94	66.09%	-26.66%	1.88%	-9.50%
	554,200,925.58	199,841,206.69	63.94%	16.55%	2.16%	5.08%
		2,000,295,938.10	58.80%	4.10%	15.55%	-4.08%

2021

			3,706.43	2,123.16	74.57%
			14,299.22	33,153.4	-56.87%
			10,205.97	33,457.32	-69.50%
			3,390.06	7,483.3	-54.70%
			247,135.6	295,428.24	-16.35%
			232,462.31	301,773.55	-22.97%
			19,748.77	34,422.06	-42.63%
			40,843.44	41,842.88	-2.39%
			41,247.61	44,944.79	-8.23%
			9,518.38	9,114.21	4.43%
			13,998.92	7,011.28	99.66%
			14,944.59	7,079.75	111.09%
			2,031.84	1,086.17	87.06%

30%

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		2021		2020		
		707,413,692.93	40.35%	472,667,419.50	32.90%	7.46%
		48,048,754.41	2.74%	23,633,370.97	1.65%	1.09%
		143,119,094.07	8.16%	73,178,028.20	5.09%	3.07%
		854,481,984.24	48.74%	867,012,083.36	60.36%	-11.62%

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	2021	
	-1,066.40	-1,066.40
	-575,004.59	-575,004.59

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	1,295,028,331.17
	25.42%
	0.00%

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1	1	612,817,067.60	12.03%

2	2	327,148,731.50	6.42%
3	3	153,272,157.95	3.01%
4	4	123,769,525.87	2.43%
5	5	78,020,848.25	1.53%
	--	1,295,028,331.17	25.42%

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	2021	2020	
	332	319	4.08%
	8.05%	7.00%	1.05%
	159	158	0.63%
	118	109	8.26%
	15	13	15.38%
	40	39	2.56%
30	124	114	8.77%
30 ~40	160	159	0.63%
40	48	46	4.35%

	2021	2020	2019
	258,078,185.52	182,784,953.78	179,321,673.60
	5.07%	3.77%	4.08%
	39,348,260.34	46,594,723.03	34,010,579.48
	15.25%	25.49%	18.97%
	1.51%	18.38%	24.82%

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	4,469,714,665.00	44.28%	0.00	0.00%	44.28%	
	40,239,614.18	0.40%	2,335,293,006.54	30.71%	-30.31%	

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	35,000,000.00	
	2,250,000.00	
	464,494,933.46	
	327,152,944.87	
	137,341,988.59	
	501,834,358.66	

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2010		130,505.44		135,048.32	0	21,542	16.51%	0		0
2016		119,800		119,800	0	0	0.00%	0		
	--	250,305.44	0	254,848.32	0	21,542	8.61%	0	--	0

1 2021 06 30 1,350,483,157.12 : 3.2 GAP
36,700,369.65 54,725,783.41
100 21,862,415.80 124,100,000.00
375,000,000.00
80,000,000.00 112,000,000.00
195,000,000.00 1.5 40,145,271.22 310,949,317.04
2 1,197,999,983.25 2015 11 30 12 3 12 11 12 16

9 629,180,000 38,600,000.00
530,219,983.25
3 2019 4 23 2019 5 16 2018

150,564.32
2019 12 31

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		1,500									
		8,000	8,000		8,000	100.00%	2014 08 30				
	--	19,500	19,500		19,500	100.00%	--	--	--	--	--
	--	31,088.79	31,088.79		31,094.93	100.00%	--	--	--	--	--
	--	119,116.79	127,116.79		121,891.17	--	--	4,732.38	22,575	--	--
	--	149,676.79	145,634.79	0	135,048.32	--	--	9,981.62	65,003.99	--	--
	1 GAP 2 3 1.5 4 5 6										
	1 2 1,500										
	1. 19,500 2. 7,328 100 2,186.24 3. 12,500 18 12,410 4. 40500 37500 3000 37,500 5.										

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4 2012 10 16 10,000 5 2013

3 25 10,000 6 2013 9 25

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1 4193.42 100 5,141.76

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10 31 580,000 28,790.73 93.28% 2021 08 18

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2021 05 20					2021 5 23 2021-002	2021 5 23 2021-002
2021 06 04					2021 6 8 2021-003	2021 6 8 2021-003
2021 06 23					2021 6 25 2021-004	2021 6 25 2021-004

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2021	44.87%	2021	02	08	2021	02	08	2021	2	28	2021 2021-017	
2020	40.75%	2021	05	17	2021	05	17	2021	5	17	2020 2021-051	
2021	45.01%	2021	06	17	2021	06	17	2021	6	17	2021	

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			2021 08 16	
			2021 12 02	
			2021 04 24	
			2021 04 24	
			2021 04 24	
			2021 02 11	
			2021 06 28	
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			2021 06 28	
			2021 11 19	
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			2021 04 24	

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			2016 01 07		
			2012 06 07	2036 05 14	

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	66	3.12
	50	3.12
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	2 2021
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2021	04	26	2021	04	27	<2021 >
2021	05	31	2021	06	01	1 2 2021 6 17 2021
2021	07	23	2021	07	26	1 2 3 2021
2021	08	17	2021	08	18	

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	10	10	0	0	0		5
	5	1	4	0	0		1
	5	1	4	0	0		1
	5	1	4	0	0		1
	10	2	8	0	0		0
	10	2	7	1	0		3
	10	2	7	1	0		2
	5	1	3	1	0		0
	5	1	4	0	0		0
	5	1	4	0	0		0

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		1	2021 08 10		58 100%		
		1	2021 04 18	1 2 3 4 5			

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	773
	3,350
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	4,123
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	1,023
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	332
	105
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	940
	1,582
	1,427
	4,123

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2,774,235,582.0

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2	DA0 0 , mg/ 26.3mg/Nm3 DB14 24.8mg/Nm3	0.345 / 21.73 /

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BOD5	1	DW003	15mg/Nm3	GB 21904-2008 20 mg/L	0.146	/

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			1	DW001	64mg/L	GB/T 31962-2015 B	/		
			1	DW001	30mg/L		0.27 /	18.07 /	
	pH		1	DW001	6 9	/	/		
	VOCS		1	DA002	60mg/Nm3	GB 37823 2019	0.22 /	13.99 /	
	VOCS		1	DA003	60mg/Nm3	GB 37823 2019	0.02 /	13.99 /	
	VOCS		1	DA004	60mg/Nm3	GB 37823 2019	0.04 /	13.99 /	
			1		50mg/L	GB21908-2008	0.42	0.45 /	
			1		2mg/L	GB21908-2008	0.0311	0.04 /	
			1		0.4mg/L	GB21908-2008	0.0078		
			1		15mg/L	GB21908-2008	0.4582		
			1	20T	50mg/L	GB13271-2014	0.3017	15.55 /	

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121,889.6 234,656.7 2

469,313.4 591,203

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					0	4,713.46	5.73%	5,000			0		
					0	127.75	0.07%	1,000			0		
					0	5.45	0.01%	0			0		
					0	55.56		200			0		
					0	0		300			0		
				--	--	8,481.11	--	17,800	--	--	--	--	--

	2020 2021 (2021 4 24 2021 2021 17800 2021 8,481.11

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300	2021	11	09	2021	12	31	2.60%	1.13	0
700	2021	11	10	2021	12	31	2.60%	2.59	0
50	2021	11	10	2021	12	31	2.60%	0.19	0
250	2021	11	10	2022	01	06	2.60%	0	0
4,000	2021	11	11	2022	01	06	2.60%	0	0

2021

			5,000		2021 11 17	2022 06 14			4.50%	131.25	0					
			10,000		2021 11 11	2021 11 29			2.60%	13.53	0					
			10,000		2021 11 11	2021 12 06			2.60%	18.52	0					
			10,000		2021 11 12	2021 12 06			2.60%	17.81	0					
			10,000		2021 11 12	2021 12 06			2.60%	17.81	0					
			10,000		2021 11 12	2021 12 06			2.60%	17.81	0					
			10,000		2021 11 11	2021 12 06			2.60%	18.52	0					
			10,000		2021 11 11	2021 12 06			2.60%	18.52	0					
			10,000		2021 11 12	2021 12 06			2.60%	17.81	0					

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10,000	2021	11	17	2022	01	18	

2021

10,000	2021	11	23	2022	04	20	

2021												
	10,000	2021	12	24	2022	04	20		2.60%	0	0	

2021

500	2021	06	11	2022	04	20	4.50%	11.25	0
6,006	2021	12	31	2022	01	04	2.26%	1.49	0
10	2019	01	01	2022	04	20	2.60%	0.27	0.06
355	2021	12	25	2022	01	19	11.00%	39.04	0
3,000	2021	01	01	2021	12	31	3.00%	44	44
590	2021	01	01	2021	12	31	2.76%	7.71	7.71
780	2021	06	01	2021	11	07	2.30%	7.97	7.97

2021

	300		2021	01	08	2021	02	01		2.83%	0.56	0.56	
	500		2021	02	08	2021	02	25		2.83%	0.71	0.71	
			2021	03	12	2021	04	07		2.83%	0.79	0.79	[redacted]
	300		2021	09	14	2021	09	24		2.79%	0.23	0.23	
»	300 30	C‡H	2021 I	09	26	2021 50	10	13	[redacted]				
											03٥٩	03٥٩	

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	751,723	--	--	--	--	--	--	983.46	299.86	--		--	--	--

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2021	03	26	5,000
2021	12	21	3,150
2021	01	28	

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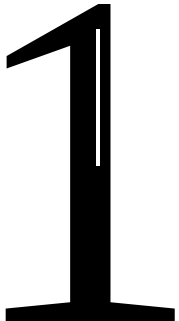

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	15,758,854	1.53%	-3,291,618	-3,291,618	12,467,236	1.21%

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	61,250	43,750	3,750	101,250		2022.1.14
	202,400	200,800	0	403,200		2022.1.14
	69,875	40,000	0	109,875		2022.1.14
	27,650	10,000	0	37,650		2022.1.14
	0	11,250	0	11,250		2022.1.14
	11,685,402	0	2,921,351	8,764,051		2022.1.14
	12,046,577	305,800	2,925,101	9,427,276	--	--

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	35,124		45,789		0		0		0

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0.85%	8,764,051	-2,841,217	8,764,051		5,831,802
0.67%	6,880,000	6,880,000		6,880,000	[redacted]
0.61%	6,257,504	6,257,504		6,257,504	

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[redacted]

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1	6,257,504		6,257,504
	5,658,148		5,658,148
	3,900,000		3,900,000
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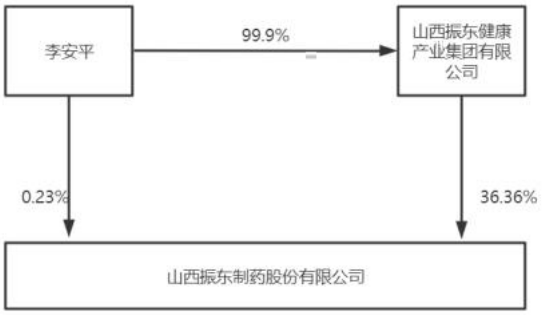

4 **80%**

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5 **10%**

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	2021 12 31	2020 12 31
	1,221,984,856.30	926,344,901.64

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	1,024,197,837.21

	2021	
		179,826,470.58
	726,768.92	1,500,000.00
	17,359,711.37	14,059,904.40
	1,800,087,830.52	1,707,695,476.30
	100,138,888.89	
	1,080,304.14	
	81,299,423.03	183,261,266.08
	56,382,325.27	77,962,449.08
		1,086,067.43
	238,900,941.33	262,309,782.59
	2,038,988,771.85	1,970,005,258.89
	1,027,494,660.00	1,027,494,660.00
	3,762,314,237.72	3,762,314,237.72
	-1,468,972.67	-1,893,885.76
	481,346,118.60	107,762,792.13

2021

	10,093,441,565.87	7,603,158,973.63

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	2021 12 31	2020 12 31
	615,759,927.29	263,404,670.12
	3,832,714,665.00	
	4,955,107.26	12,342,549.26
	278,314,464.88	288,268,684.54
	94,862,605.27	103,682,865.69
	3,124,311,812.53	2,102,097,461.68
	31,680,115.69	82,093,045.34
		232,000,000.00
	7,676,164.70	8,424,341.03
	7,990,274,862.62	3,092,313,617.66
	960,254,780.96	3,373,201,549.08
	24,895,866.07	24,865,038.43
	280,696,167.88	249,533,013.65
		7,091,753.04

	5,909,276.85	
	83,789,321.33	89,398,653.08
	169,217,987.21	156,311,383.98
	1,082,834.37	1,506,592.31
	39,386,314.90	22,901,445.52
	18,247,228.06	31,140,487.98
	1,583,479,777.63	3,955,949,917.07
	9,573,754,640.25	7,048,263,534.73
	150,198,749.98	319,378,971.00
	16,480,000.00	
	23,335,165.37	18,116,350.02
	3,264,619.24	3,375,804.70
	18,048,272.61	20,893,608.06
	420,519,436.85	1,767,913.67
	310,559,953.42	1,693,987,973.43
	1,384,025.88	1,500,000.00
	381,043.54	438,854.61
	944,171,266.89	2,059,459,475.49
	100,138,888.89	
	4,591,610.31	
	983,500.00	7,033,500.00

	2021	
	12,643,255.51	31,734,393.18
	118,357,254.71	38,767,893.18
	1,062,528,521.60	2,098,227,368.67
	1,027,494,660.00	1,027,494,660.00
	3,761,766,958.52	3,761,766,958.52
	-1,851,693.07	-1,882,520.71
	463,277,181.35	89,693,854.88
	3,260,539,011.85	72,963,213.37
	8,511,226,118.65	4,950,036,166.06
	9,573,754,640.25	. ,22.534,71 0

2021

	2,609,625,322.82	253,573,577.62
1.	2,321,717,982.87	253,573,577.62
2.	287,907,339.95	
1.	2,617,429,564.94	262,026,738.47
2.	-7,804,242.12	-8,453,160.85
	424,913.09	-1,894,122.55
	424,913.09	-1,894,122.55
	437,432.94	-1,882,520.71
1.		
2.		
3.	437,432.94	-1,882,520.71
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	-12,519.85	-11,601.84
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6.	-12,519.85	-11,601.84
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2021

	2,610,050,235.91	251,679,455.07
	2,617,854,478.03	260,132,615.92
	-7,804,242.12	-8,453,160.85
	2.5474	0.255
	2.5474	0.255

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	2021	2020
	322,035,249.44	684,353,279.47
	95,623,346.62	86,476,579.47
	8,249,720.81	11,785,407.21
	120,980,039.97	388,060,264.08
	196,514,737.99	117,465,345.49
	110,777,746.21	53,334,338.45
	12,647,895.57	29,281,287.78
	14,523,495.95	30,783,707.14
	2,082,074.46	1,833,629.99
	29,916,655.67	46,106,199.89
	4,479,341,162.36	7,640,194.81
-		
	831,574.00	

-	-128,546,552.61	5,535,584.87
-	-13,639,903.00	-18,236,563.01
-	476.51	
	4,145,145,175.20	38,995,473.55
	4,340.07	47,718.91
	7,398,218.72	7,799,221.56
	4,137,751,296.55	31,243,970.90
	401,918,031.85	-2,144,762.43
	3,735,833,264.70	33,388,733.33
	3,735,833,264.70	33,388,733.33
	30,827.64	-1,882,520.71
	30,827.64	-1,882,520.71
1.		
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3.	30,827.64	-1,882,520.71
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	3,735,864,092.34	31,506,212.62

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	2021	2020
	5,454,495,506.22	4,715,526,866.51
	44,446,824.71	
	38,065,513.23	145,118,534.52
	5,537,007,844.16	4,860,645,401.03

2021

2021

	348,850,660.25	44,160,417.28
	424,684,601.18	663,450,000.00
	29,226,257.67	176,931,565.85
	453,910,858.85	840,381,565.85
	630,484,326.18	396,664,840.15
	195,094,546.81	78,263,035.77
	14,787,015.95	159,839,486.92
	840,365,888.94	634,767,362.84
	-386,455,030.09	205,614,203.01
	246,844,829.34	471,716,818.39
	937,275,983.86	465,559,165.47
	1,184,120,813.20	937,275,983.86

2021

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	2021													
	1,027,494,660.00				3,762,314,237.72		-1,893,885.76		107,762,792.13		749,166,480.94		5,644,844,285.03	-11,690,570.29	5,633,153,714.74
											-8,419,188.23		-8,419,188.23		-8,419,188.23
	1,027,494,660.00				3,762,314,237.72		-1,893,885.76		107,762,792.13		740,747,292.71		5,636,425,096.80	-11,690,570.29	5,624,734,526.51
							424,913.0		373,583,		2,069,172		2,443,180,	-13,462,07	2,429,718,

2021

	1,027,494,660.00				3,762,314,237.72		-1,468,972.67		481,346,118.60		2,809,919,391.43		8,079,605,435.08	-25,152,641.06	8,054,452,794.02

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	1,027,494,660.00				3,762,314,237.72		-1,893,885.76		107,762,792.13		749,166,480.94		5,644,844,285.03	-11,690,570.29	5,633,153,714.74

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		2021				
1				3,338,873.33	-54,713,606.33	-51,374,733.00
2				3,338,873.33	-3,338,873.33	
					-51,374,733.00	-51,374,733.00
3						
	1			[redacted]		
	2					
	3					

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2												
	1,027,494,660.00				3,761,766,958.52		-1,882,520.71		89,693,854.88	72,963,213.37		4,950,036,166.06

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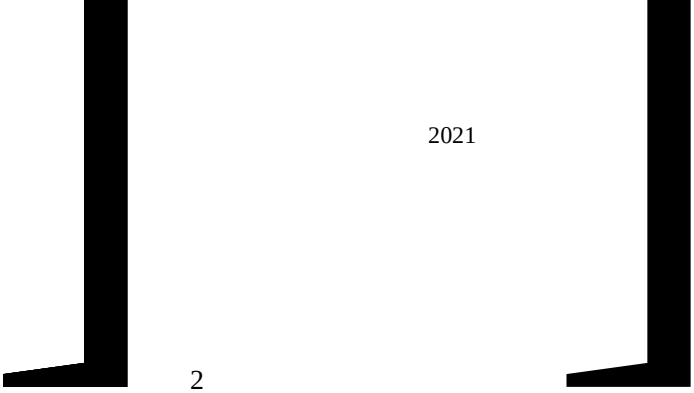

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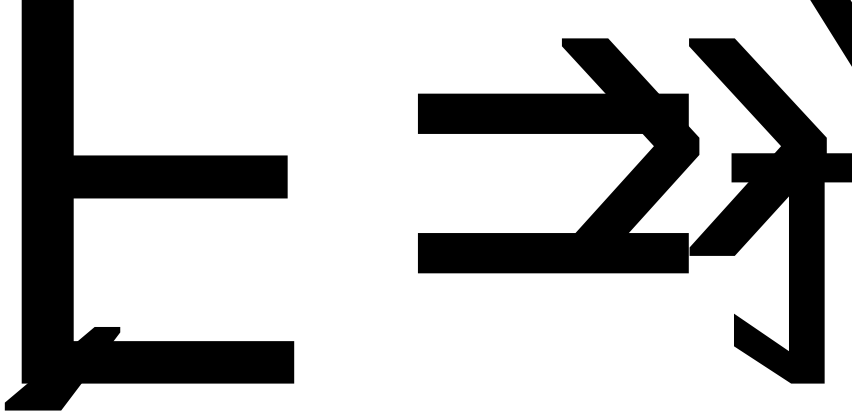

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1	10.73%
1	54.57%
2	78.32%
3	94.43%
4	98.39%
5	100.00%

1	2.43%
1	17.75%
2	45.18%
3	81.39%
4	97.11%
5	100.00%

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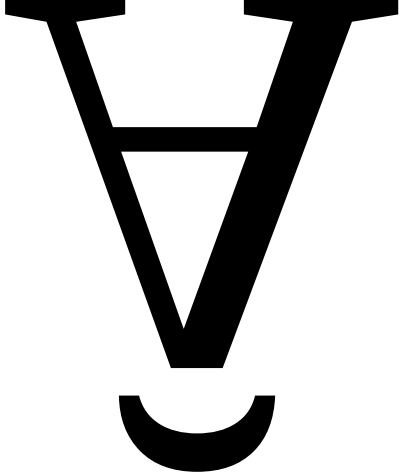

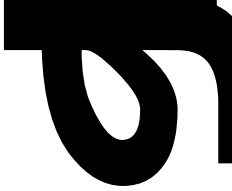

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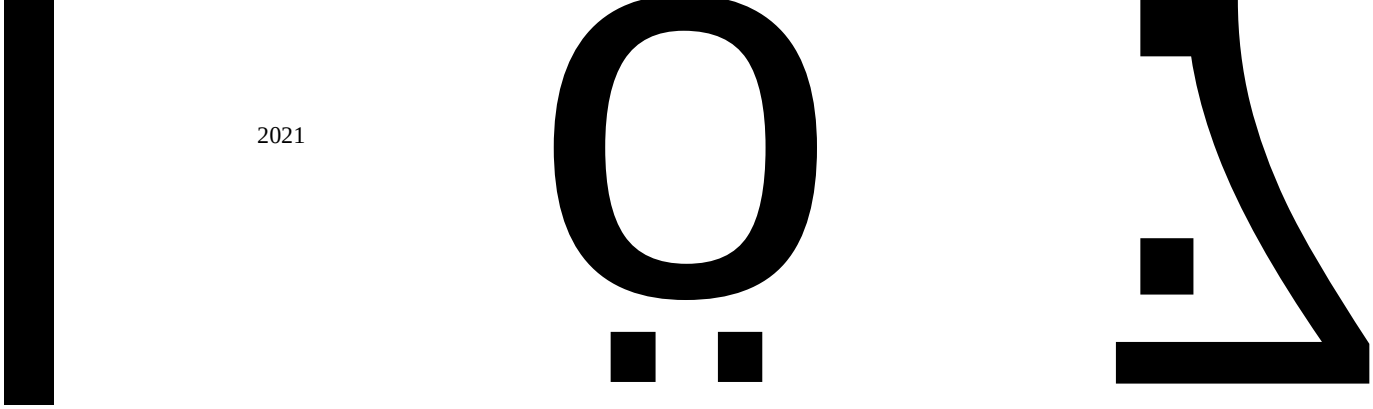

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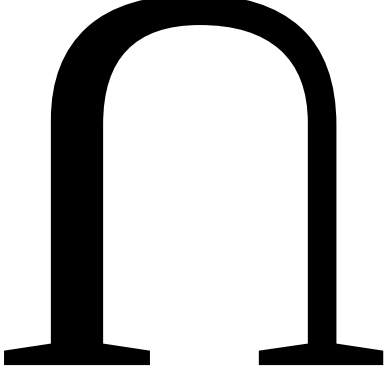

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16,205,162.57

-4,287,692.65

2021

	2020 12 31	2021 01 01	
	926,344,901.64	926,344,901.64	
	108,099,662.50	108,099,662.50	
	1,133,930,515.73	1,133,930,515.73	
	277,921,976.12	277,921,976.12	
	97,621,993.96	97,621,993.96	
	825,076,233.84	825,076,233.84	
	401,102,442.21	401,102,442.21	
	49,318,427.48	49,318,427.48	
	3,819,416,153.48	3,819,416,153.48	
	2,513,003.14	2,513,003.14	

	55,865,038.43	55,865,038.43	
	932,352,627.35	932,352,627.35	
	9,561,029.24	9,561,029.24	
	1,480,848.51	1,480,848.51	
		16,205,162.57	16,205,162.57
	199,495,241.17	199,495,241.17	
	163,031,132.07	163,031,132.07	
	2,335,293,006.54	2,335,293,006.54	
	19,733,247.46	15,445,554.81	-4,287,692.65
	29,134,103.58	29,134,103.58	
	35,283,542.66	35,283,542.66	
	3,783,742,820.15	3,795,660,290.07	11,917,469.92
	7,603,158,973.63	7,615,076,443.55	11,917,469.92
	413,114,963.00	413,114,963.00	
	289,311,404.09	289,311,404.09	
	108,153,110.78	108,153,110.78	
	35,471,641.45	35,471,641.45	
	70,614,514.18	70,614,514.18	
	595,643,467.82	595,643,467.82	

	179,826,470.58	179,826,470.58	
	1,500,000.00	1,945,508.73	445,508.73
	14,059,904.40	14,059,904.40	
	1,707,695,476.30	1,708,140,985.03	445,508.73
		19,891,149.42	19,891,149.42
	183,261,266.08	183,261,266.08	
	77,962,449.08	77,962,449.08	
	1,086,067.43	1,086,067.43	
	262,309,782.59	282,200,932.01	19,891,149.42
	1,970,005,258.89	1,990,341,917.04	20,336,658.15
	1,027,494,660.00	1,027,494,660.00	
	3,762,314,237.72	3,762,314,237.72	
	-1,893,885.76	-1,893,885.76	
	107,762,792.13	107,762,792.13	

2021

	749,166,480.94	740,747,292.71	-8,419,188.23
	5,644,844,285.03	5,636,425,096.80	-8,419,188.23
	-11,690,570.29	-11,690,570.29	
	5,633,153,714.74	5,624,734,526.51	-8,419,188.23
	7,603,158,973.63	7,615,076,443.55	11,917,469.92

2021

	3,373,201,549.08	3,37,

2021

	1,500,000.00	1,500,000.00
	438,854.61	438,854.61

2021

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	3%　6%　9%　13%
	1%　5%　7%
	15%　25%
	3%
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	189,862.67	156,589.08
	1,183,930,950.53	925,412,054.15
	37,864,043.10	776,258.41
	1,221,984,856.30	926,344,901.64
	35,089,425.20	7,796,848.23

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2021

	4,469,714,665.00	0.00
	4,469,714,665.00	
	4,469,714,665.00	

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	66,150,534.19	108,099,662.50
	66,150,534.19	108,099,662.50

2021

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	1,149,020,602.82	100.00%	269,623,422.74	23.47%	879,397,180.08	1,375,736,117.08	100.00%	241,805,601.35	17.58%	1,133,930,515.73
	1,149,020,602.82	100.00%	269,623,422.74	23.47%	879,397,180.08	1,375,736,117.08	100.00%	241,805,601.35		1,133,930,515.73

269,623,422.74

	328,038,770.20	42,797,991.87	13.05%
	389,142,945.47	200,802,565.93	51.60%
	431,838,887.15	26,022,864.94	6.03%
	1,149,020,602.82	269,623,422.74	--

2021

1 1	869,194,233.52
1 2	45,220,532.19
2 3	16,481,334.79
3	218,124,502.32
3 4	27,965,073.75
4 5	56,46 ȝ

2021

	24,667,782.50	2.15%	816,064.55
	21,573,121.14	1.88%	112,309.37
	14,841,295.20	1.29%	77,263.58
	14,621,895.64	1.27%	355,888.76
	120,785,947.00	10.51%	

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1	259,221,445.29	82.94%	254,851,502.76	91.70%

			18,623,106.55	18,623,106.55
			-1,446,211.69	-1,446,211.69
2021 12 31			63,327,495.06	63,327,495.06

1 1	504,875,766.18
1 2	12,677,282.48
2 3	7,450,508.80
3	40,106,509.19
3 4	11,568,181.47
4 5	8,132,716.04
5	20,405,611.68
	565,110,066.65

3

	763,440.90					763,440.90
	45,387,159.30	18,623,106.55			-1,446,211.69	62,564,054.16
	46,150,600.20	18,623,106.55			-1,446,211.69	63,327,495.06

2021

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2021

	12	( )	( )	
2021 1 1			3,179,831.16	3,179,831.16
2021 1 1				
			1,402,179.14	1,402,179.14
2021 12 31			4,582,010.30	4,582,010.30

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	134,338.24	117,479.29
	761,527.83	747,559.14
	1,406,605.30	1,000,000.00
	24,000,000.00	24,000,000.00
	30,000,000.00	30,000,000.00

2

2021

	58,302,471.37	55,865,038.43

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21

	1,024,197,837.21	932,352,627.35
	1,024,197,837.21	932,352,627.35

1

1.	911,915,487.72	572,610,400.20	47,580,034.20	80,984,571.58	1,613,090,493.70
2.	186,195,458.33	108,835,214.55	3,833,803.95	6,553,988.97	305,418,465.80
1	3,069,909.50	42,102,932.86	2,896,759.54	3,202,027.37	51,271,629.27
2	26,139,815.82	4,755,926.43			30,895,742.25
3					
4	149,781,085.31	61,976,355.26	937,044.41	3,351,961.60	216,046,446.58
5	7,204,647.70				7,204,647.70
3.	19,099,286.07	28,228,560.11	3,645,526.16	4,881,739.94	55,855,112.28
1	814,447.77	1,833,830.89	359,586.20	326,488.95	3,334,353.81
2	18,284,838.30	26,394,729.22	3,285,939.96	4,555,250.99	52,520,758.47
4.	1,079,011,659.98	653,217,054.64	47,768,311.99	82,656,820.61	1,862,653,847.22

2021

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	19,889,610.09	9,561,029.24
	19,889,610.09	9,561,029.24

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	2,283,719.77		2,283,719.77			
				5,229,495.98		5,229,495.98
				878,597.57		878,597.57
500				1,862,257.06		1,862,257.06
	13,630,273.88		13,630,273.88			
	3,975,616.44		3,975,616.44	1,590,678.63		1,590,678.63
	19,889,610.09		19,889,610.09	9,561,029.24		9,561,029.24

2

2021					
	2,283,719.77			2,283,719.77	90.00%
5,229,495.98			5,229,495.98		100%
878,597.57	11,758,576.82	4,755,926.43	7,881,247.96		100%

2021

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145,188.68 7,881,247.96

67,964.60 342,840.17

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2021

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1.	16,643,561.06	16,643,561.06
2.	1,638,862.19	1,638,862.19
3.	15,288,511.17	15,288,511.17
4.	2,993,912.08	2,993,912.08
1.	438,398.49	438,398.49
2.	1,744,715.60	1,744,715.60
1	1,744,715.60	1,744,715.60
3.	1,107,863.13	1,107,863.13
1		
(2)	1,107,863.13	1,107,863.13
4.	1,075,250.96	1,075,250.96
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1.	208,953,358.82	31,427,414.00	53,377,444.73	11,391,364.95	36,918,662.22	342,068,244.72
2.	89,532,157.84		6,500,000.00	397,281.57		96,429,439.41
1				75,471.70		75,471.70
2						
3						
4	89,532,157.84		6,500,000.00	253,845.27		96,286,003.11
5				67,964.60		67,964.60
3.		26,110,000.00	12,600,000.00	833,407.33	17,900,000.00	57,443,407.33
1						
2		26,110,000.00	12,600,000.00	833,407.33	17,900,000.00	57,443,407.33
4.	298,485,516.66	5,317,414.00	47,277,444.73	10,955,239.19	19,018,662.22	381,054,276.80
1.	48,825,599.83	31,150,941.44	33,382,242.77	5,399,277.56	23,814,941.95	142,573,003.55
2.	23,627,108.88	74,007.60	10,606,501.16	1,692,066.44	3,834,632.12	39,834,316.20
1	7,075,989.31	74,007.60	4,106,501.16	1,438,221.17	3,834,632.12	16,529,351.36

2	16,551,119.57		6,500,000.00	253,845.27		23,304,964.84
3.		26,110,000.00	12,600,000.00	342,521.99	12,670,786.54	51,723,308.53
1						
2		26,110,000.00	12,600,000.00	342,521.99	12,670,786.54	51,723,308.53
4.	72,452,708.71	5,114,949.04	31,388,743.93	6,748,822.01	14,978,787.53	130,684,011.22
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1.	226,032,807.95	202,464.96	15,888,700.80	4,206,417.18	4,039,874.69	250,370,265.58
2.	160,127,758.99	276,472.56	19,995,201.96	5,992,087.39	13,103,720.27	199,495,241.17

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	10,811,484.69	

27

	5,448,795.49		369,734.95					5,818,530.44
	5,175,939.28							5,175,939.28
	32,213,793.33		1,169,083.01					33,382,876.34
	2,097,224.07					2,097,224.07		
	3,647,385.86					3,647,385.86		
	5,945,857.72		9,123,608.10					15,069,465.82
	3,559,904.36					3,559,904.36		
	3,849,635.53					3,849,635.53		

	2021		
PI3K	16,546,358.34	5,145,979.45	21,692,337.79
	1,559,065.15		1,559,065.15
	1,866,798.68	26,101.21	1,892,899.89
	900,000.00		900,000.00
IMM-H012	16,212,609.43	2,386,003.95	18,598,613.322

2021

2,097,224.07	2,097,224.07	2015.09

2021

	2,366,183,424.70		130,700,623.28		2,302,678,545.13	194,205,502.85

2

	30,241,720.12					30,241,720.12
	483,442.25					483,442.25
	165,255.79					165,255.79
		122,587,087.24				122,587,087.24
		488,383.27				488,383.27
	30,890,418.16	123,075,470.51				153,965,888.67

2021 12 31

	596,869,100.00	54,981,520.12	30,241,720.12	24,739,800.00
	78,095,400.00	7,869,720.39	483,442.25	7,386,278.14
	59,949,962.03	165,255.79	165,255.79	
	310,602,469.37	130,700,623.28	122,587,087.24	8,113,536.04
	6,478,750.23	488,383.27	488,383.27	
	1,051,995,681.63	194,205,502.85	153,965,888.67	40,239,614.18

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	92,710,849.87	15,443,324.95	81,976,203.36	14,139,003.00
	20,077,025.21	3,011,553.78	47,549,717.08	7,132,457.56
			2,974,272.86	446,140.93
	35,850,084.84	5,377,512.73	49,443,347.27	7,416,502.09
	148,637,959.92	23,832,391.46	181,943,540.57	29,134,103.58

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			7,240,449.42	1,086,067.43
			7,240,449.42	1,086,067.43

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		23,832,391.46		29,134,103.58
				1,086,067.43

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	604,082,059.84	560,503,276.54
	263,609,121.94	224,821,710.92
	867,691,181.78	785,324,987.46

2021

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2016		105,548,531.24	2021
2017	54,976,035.19	54,976,035.19	2022
2018	175,428,774.25	175,428,774.25	2023
2019	109,568,895.44	109,568,895.44	2024
2020	114,981,040.42	114,981,040.42	2025
2021	149,127,314.54		2026
	604,082,059.84	560,503,276.54	--

31

	53,211,389.01	0.00	53,211,389.01	35,283,542.66	0.00	35,283,542.66
	53,211,389	0.00	53,211,389.	35,283,542.66	0.00	35,283,542.66

2021

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0.00

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	7,230,000.00	0.00
	7,230,000.00	

0.00

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	3,107,736.73	3,323,119.79
	2,150,112.40	1,155,678.75
	571,865,417.98	283,645,851.61
	565,283.49	1,186,753.94
	577,688,550.60	289,311,404.09

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	25,089,986.58	
	7,469,544.36	
	5,841,890.00	
	3,948,399.66	
	2,911,892.27	
	45,261,712.87	--

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	86,593,224.69	108,153,110.78
	86,593,224.69	108,153,110.78

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	33,798,233.35	420,175,941.56	426,993,419.28	26,980,755.63
-	1,673,408.10	27,956,461.57	28,656,084.70	973,784.97
	35,471,641.45	448,132,403.13	455,649,503.98	27,954,540.60

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1	24,248,229.71	369,654,305.53	371,918,244.88	21,984,290.36
2		17,534,236.08	17,534,236.08	
3	1,116,009.73	15,170,300.45	15,713,710.03	572,600.15
	893,183.81	13,996,853.72	14,501,309.85	388,727.68
	55,403.72	1,188,541.87	1,164,127.21	79,818.38
	167,422.20	-15,095.14	48,272.97	104,054.09
4	643,418.85	15,118,167.05	15,190,596.42	570,989.48
5	7,790,575.06	2,698,932.45	6,636,631.87	3,852,875.64

2021

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	983,500.00	1,983,500.00
	983,500.00	1,983,500.00
	81,299,423.03	183,261,266.08

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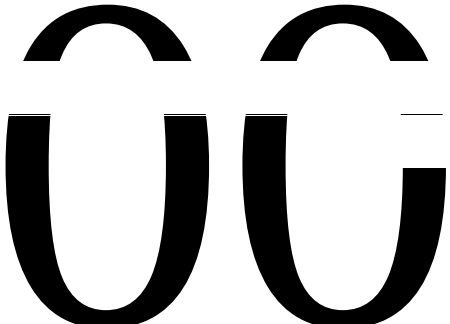
	1,396,500.00			665,000.00			731,500.00	
100	1,029,000.00			490,000.00			539,000.00	
2010 -	1,500,000.00			500,000.00			1,000,000.00	
-	71,666.67			20,000.00			51,666.67	
10	39,344.29			19,672.12			19,672.17	
	575,000.00			527,500.00			47,500.00	
	82,758.64			82,758.63			0.01	
2019	361,538.46			361,538.46				
	17,193,585.12			16,933,001.79			260,583.33	
500	1,500,000.00	940,000.00		150,000.00			2,290,000.00	
	1,100,000.00	1,500,000.00		2,600,000.00				
30 D3 7.5	6,885,000.00			765,000.00			6,120,000.00	
-		1,000,000.00		16,666.67			983,333.33	
		600,000.00					600,000.00	
	1,500,000.00			75,000.00			1,425,000.00	

2021

-5000 339,394.68 117,991.50

7,000,000.00



2021

		75,603.52			75,603.52
		14,000.00	14,000.00		
		250,000.00			250,000.00
-		1,650,000.00	1,650,000.00		
		1,500,000.00	1,500,000.00		
	300,000.00		300,000.00		
	1,200,000.00		1,200,000.00		
	1,022,200.00				1,022,200.00
-	1,587,400.00				1,587,400.00
D3	1,020,833.00		208,333.33	812,499.67	
	200,000.00				200,000.00
2020	180,000.00				180,000.00
	500,000.00				500,000.00
2018	555,000.00				555,000.00
	600,000.00		300,000.00	300,000.00	
	75,000.00		75,000.00		
		1,700,000.00			1,700,000.00
9		4,900,398.60	4,900,398.60		
2018	100,000.00		100,000.00		
2019	1,345,000.00				1,345,000.00

2021

	1,000,000.00			100,000.00			900,000.00	
2019	800,000.00			800,000.00				
2019	300,000.00			300,000.00				
	50,000.00			50,000.00				
	1,050,000.00			1,050,000.00				
		1,000,000.00		1,000,000.00				
2015	747,268.79			747,268.79				
2013 -	1,600,000.00			835,000.00			765,000.00	
	20,000.00			20,000.00				
	300,000.00			300,000.00				
	120,000.00			120,000.00				
	37,000.00						37,000.00	
2014-2015	20,500.00						20,500.00	
	77,962,449.08	30,136,632.34		50,604,256.48		1,112,499.67	56,382,325.27	

2021

52

53

	+ -	

2021

57

	-1,882,520.71	437,432.94				437,432.94		-1,445,087.77
	-1,882,520.71	437,432.94				437,432.94		-1,445,087.77
	-11,365.05	-12,519.85				-12,519.85		-23,884.90
	-11,365.05	-12,519.85				-12,519.85		-23,884.90
	-1,893,885.76	424,913.09				424,913.09		-1,468,972.67

58

59

	102,970,183.66	373,583,326.47	476,553,510.13
	4,792,608.47		4,792,608.47
	107,762,792.13	373,583,326.47	481,346,118.6

2021

60

	749,166,480.94	541,853,348.80
+ -	-8,419,188.23	
	740,747,292.71	541,853,348.80
	2,617,429,564.94	262,026,738.47
	373,583,326.47	3,338,873.33
	174,674,139.75	51,374,733.00
	2,809,919,391.43	749,166,480.94

1) -8,419,188.23

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61

	5,027,680,793.86	2,032,139,607.19	4,778,119,540.22	1,752,283,200.09
	66,095,540.34	22,309,755.68	69,713,674.25	78,544,059.87
	5,093,776,334.20	2,054,449,362.87	4,847,833,214.47	1,830,827,259.96

	1	2		

	5,093,776,334.20	5,093,776,334.20
	1,600,857,823.49	1,600,857,823.49
	3,426,822,970.37	3,426,822,970.37
	44,020,177.22	44,020,177.22
	72,665.09	72,665.09
	22,002,698.03	22,002,698.03
	5,093,776,334.20	5,093,776,334.20
	405,357,169.02	405,357,169.02
	2,158,608,260.18	2,158,608,260.18
	736,470,332.20	736,470,332.20
	877,463,370.60	877,463,370.60
	554,200,925.58	554,200,925.58
	295,580,736.28	295,580,736.28
	66,095,540.34	66,095,540.34
	5,093,776,334.20	5,093,776,334.20
	173,063,418.99	173,063,418.99
	4,854,617,374.87	4,854,617,374.87
	66,095,540.34	66,095,540.34

2021

56,934,265.47 56,934,265.47

2022 0.00 2023 0.00 2023

62

	20,962,000.35	22,345,876.35
	18,691,445.89	17,466,691.39
	10,455,223.92	9,852,863.58
	2,838,636.19	2,837,794.47
	68,517.99	78,163.30
	6,995,335.77	4,714,296.84
	409,286.99	317,217.54
	7,438.24	5,948.88
	60,427,885.34	57,618,852.35

63

	148,527,116.10	171,637,033.07
	115,278,126.68	157,443,812.25
	365,289,091.49	431,287,958.81
	47,407,989.02	45,110,849.72
	1,573,730,830.20	1,395,503,844.31
	19,797,355.71	20,773,686.56
	2,270,030,509.20	2,221,757,184.72

2021

64

2021

	19,422,671.53	20,639,945.58
	5,970,208.19	3,041,207.09
	0.23	-11,779.74
		2,660.77
	698,991.15	745,727.51
	204,993.64	210,636.57
	14,356,448.36	18,545,983.60

67

	618,896.51	
	66,579,929.61	78,935,966.66
	44,446,82	

2021

70

	831,574.00	5,559.82
	831,574.00	5,559.82

71

	-18,623,106.55	-1,180,177.915

	476.51	8,622.92
		87,267.40
		87,267.40
	476.51	-78,644.48

74

		14,195.09	
		14,195.09	
	3,015,970.80		3,015,970.80
	2,059,069.81	1,161,863.83	2,059,069.81
	5,075,040.61	1,176,058.92	5,075,040.61

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	7,246,598.98	6,997,414.83	7,246,598.98
	487,850.71	10,663,376.60	487,850.71
	487,850.71	10,445,427.94	487,850.71
		217,948.66	
	1,016,121.79	2,741,997.81	1,016,121.79
	1,770,543.53	-15,865,745.36	1,770,543.53
	10,521,115.01	4,537,043.88	10,521,115.01

2021

	5,075,040.61	1,161,863.83
	38,065,513.23	145,118,534.52

2

	698,991.15	748,388.28
	10,033,264.30	9,739,412.64
	2,553,306,665.24	2,258,248,956.61
		3,110,000.00
	2,564,038,920.69	2,271,846,757.53

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	27,588,638.08	55,251,565.73
	1,637,619.59	121,680,000.12
	29,226,257.67	176,931,565.85

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2021

	14,787,015.95	39,669,486.92
		120,170,000.00
	14,787,015.95	159,839,486.92

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	320,116,098.80	163,596,464.30
	-39,003,857.89	22,362,535.26
	284,449,199.18	221,942,198.10
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	1,184,120,813.20	917,771,795.00
	917,771,795.00	465,559,165.47
		19,504,188.86
	19,504,188.86	
	246,844,829.34	471,716,818.39

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	5,242,647,376.00
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	5,242,647,376.00
	282,093,087.13
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	237,234,596.54
	44,858,490.59

2021

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	4,960,554,288.87

4

	1,184,120,813.20	917,771,795.00
	189,862.67	156,589.08
	1,183,930,950.53	917,615,205.92
		19,504,188.86
	1,184,120,813.20	937,275,983.86

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2021

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	53,474.77	6.3757	340,939.09
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2021

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	1,396,500.00	665,000.00
100	1,029,000.00	

	900,000.00		300,000.00
	5,047,666.94		1,594,000.00
-	756,000.00		189,000.00
	192,000.00		48,000.00
	1,065,000.00		360,000.00
	100,000.00		0.00
	0.02		0.00
---GPM	6,963,046.90		626,361.00
	641,833.78		57,306.60
	651,384.88		57,306.60
	186,029.94		0.00
	200,000.00		0.00
	401,334.70		0.00
	75,603.52		0.00
	14,000.00		14,000.00
	250,000.00		0.00
2018	555,000.00		0.00
	600,000.00		300,000.00
	75,000.00		75,000.00
	1,700,000.00		0.00

	2021		
		4,900,398.60	4,900,398.60
2018		100,000.00	100,000.00
	2019	1,345,000.00	0.00
		30,000.00	0.00
		200,000.00	200,000.00
		3,146,600.00	2,546,600.00
		100,000.00	100,000.00
		43,000.00	0.00
2019		3,000,000.00	400,000.00
-10			
2019		1,900,000.00	1,900,000.00
2021		50,000.00	0.00
2020		300,000.00	0.00

2021

2019	800,000.00		800,000.00
	1,000,000.00		1,000,000.00
:2019	300,000.00		300,000.00
	50,000.00		50,000.00
:	1,050,000.00		1,050,000.00
	300,000.00		300,000.00
	1,200,000.00		1,200,000.00
	1,022,200.00		0.00
-	1,587,400.00		0.00
D3	1,020,833.00		208,333.33
2015	747,268.79		747,268.79
2013 -	1,600,000.00		835,000.00
	200,000.00		0.00
2020	180,000.00		0.00
	500,000.00		0.00
	20,000.00		20,000.00
	300,000.00		300,000.00
	120,000.00		120,000.00
	37,000.00		0.00
2014-2015	20,500.00		0.00
	1,650,000.00		1,650,000.00

	2021		
		420,000.00	420,000.00
		660,000.00	660,000.00
		200,000.00	200,000.00
		351,313.00	351,313.00
		618,896.51	618,896.51
		6,000.00	6,000.00
		44,446,824.71	44,446,824.71
	2020	10,000.00	10,000.00
	2019	10,000.00	10,000.00
[redacted]		6,000.00	6,000.00

2021

	734,196.50		734,196.50
2020	50,000.00		50,000.00
2021	6,095.00		6,095.00
2020	210,000.00		210,000.00
	140,000.00		140,000.00
	210,000.00		210,000.00
	982,938.00		982,938.00
	664,000.00		664,000.00
			111,996,963.83

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	5,800,000,000.00	100.00%		2021 10 31		2,953,806,728.26	0.00%	0.00	0.00	0.00	0.00

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				51.00%		
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2021

	,103.68	1.82	,245.50	0,702.31		0,702.31	,994.01	3.81	,757.82	5,644.09		5,644.09
	107,720,178.85	4,509,610.75	112,229,789.60	83,011,297.91		83,011,297.91	117,828,486.78	2,926,887.71	120,755,374.49	87,584,810.99		87,584,810.99
	5,682.55	9,662,606.33	9,668,288.88	13,356,832.18		13,356,832.18	6,459.49	10,164,633.41	10,171,092.90	13,348,776.18		13,348,776.18
	4,107,613.98	28,893,006.35	33,000,620.33	15,874,879.57	880,000.00	16,754,879.57	3,267,949.69	24,194,984.27	27,462,933.96	6,103,865.20	880,000.00	6,983,865.20
	1,433,293.21		1,433,293.21	360,476.95		360,476.95	1,637,706.88		1,637,706.88	459,596.46		459,596.46

38,800,792.56	-8,454,615.18	-8,454,615.18	-5,124,166.45	61,928,214.99	-5,243,782.33	-5,243,782.33	12,329,043.81
	-8,239,570.54	-8,239,570.54	1,041,878.09		-14,931,114.26	-14,931,114.26	-32,402.40
214,565,615.30	-3,952,071.81	-3,952,071.81	7,352,723.99	264,762,750.14	-1,939,532.62	-1,939,532.62	-2,636,855.41
47,619.05	-510,860.02	-510,860.02	-776.94	47,619.05	-524,250.54	-524,250.54	2,038.54
235,849.05	-4,233,328.00	-4,233,328.00	2,039,587.54	188,679.24	-6,282,646.40	-6,282,646.40	-4,799,919.65
	-105,294.16	-105,294.16	92,732.41	12,486.49	-2,078,285.06	-2,078,285.06	7,828.36

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		24,943,488.17	50,000,000.00		29,980,517.03

		6,036,638.98	50,000,000.00		944,259.50
		846,562.96	1,000,000.00		887,455.43
		2,040,345.93	10,000,000.00		6,895,520.44
		47,134,617.70	50,000,000.00		36,977,670.80
		1,277,527.52	10,000,000.00		18,584.07
		54,470.27	0.00		101,252.65

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	100,000,000.00	2021 12 16	2022 12 16	
	100,000,000.00	2021 09 16	2022 09 16	

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	7,185,300.00	5,270,127.00

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13,380.00	4,598.90	6,920.00	3,682.06
2,730.00	66.45	3,500.00	1,189.92
467,935.32	20,890.05	6,095.00	104.76
84,420.50	4,370.94	42,254.37	726.26
4,982.90	121.28	3,910.40	470.44
80,923.44	3,633.29		
206,691.00	5,030.74	174,230.00	2,994.64
2,056,711.90	108,282.66	1,789,821.86	299,463.88

		15,977.92	1,382.05	26,746.42	7,553.06
				7,811.00	600.76
		25,052.01	1,329.79	0.02	0.01
		320,390.55	182,657.93	234,542.96	184,670.44

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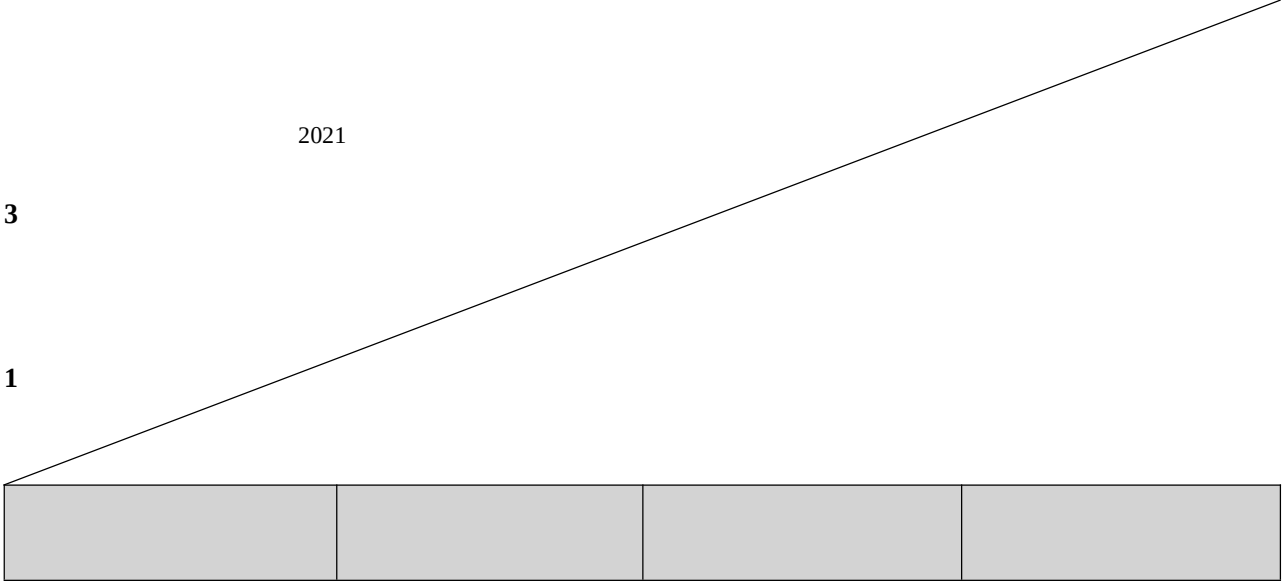

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	2,774,235,582.00
	2,774,235,582.00

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	719,122,125.52	253,848,722.59	337,894,832.65	49,987,492.70	287,907,339.95	287,907,339.95

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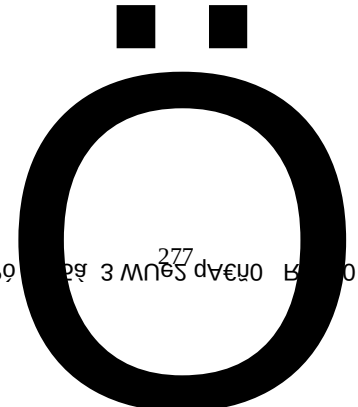

2 3	34,438,977.63
3	85,395,015.09
3 4	12,010,600.08
4 5	8,420,420.75
5	64,963,994.26
	312,691,220.52

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	36,536,710.96		2,159,955.32			34,376,755.64
	36,536,710.96		2,159,955.32			34,376,755.64

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	225,945,057.74	72.25%	
	30,394,218.24	9.72%	
	8,571,881.42	2.74%	44,625.09
	3,209,516.00	1.03%	

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	2,027,767.69	0.65%	
	270,148,441.09	86.39%	

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9,954,219.66

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	3,124,311,812.53	2,102,097,461.68
	3,124,311,812.53	2,102,097,461.68

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	3,262,648,149.57 2,109,7

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1 1	2,086,613,920.34
1 2	814,401,407.66
2 3	103,985,467.82
3	256,933,912.85
3 4	56,418,591.39
4 5	18,568,993.16
5	181,946,328.30
	3,261,934,708.67

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	763,440.90					763,440.90
	6,916,388.21	19,333,126.20				26,249,514.41
		111,373,381.73				111,373,381.73
	7,679,829.11	130,706,507.93				138,386,337.04

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		950,133,060.95	3	29.12%	
		602,000,000.00	1	18.45%	
		464,678,090.00	1	14.24%	
		271,300,451.71	2	8.32%	
		247,183,769.33	5	7.58%	
	--	2,535,295,371.99	--	77.71%	

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	480,129,764.64					480,129,764.64	
	100,500,000.00					100,500,000.00	
	0.00					0.00	4,780,152.89
	15,657,470.71					15,657,470.71	
	0.00					0.00	18,765,093.38
	0.00					0.00	1,000,000.00
	120,000,000.00					120,000,000.00	
	0.00					0.00	1,000,000.00
	0.00				232,000,000.00	232,000,000.00	
	0.00					0.00	10,000,000.00
	0.00					0.00	10,000,000.00
	0.00					0.00	1,000,000.00
	0.00					0.00	30,000,000.00
	2,645,899,994.30		2,645,899,994.30			0.00	
	7,000,000.00					7,000,000.00	
	3,500,000.00					3,500,000.00	
	514,319.43	953,226.18				1,467,545.61	
	3,373,201,549.08	953,226.18	2,645,899,994.30		232,000,000.00	960,254,780.96	76,545,246.27

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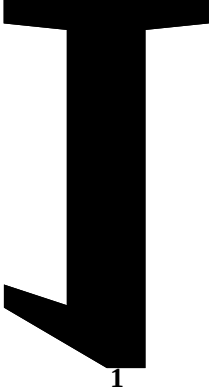

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	-487,374.20	
	67,764,860.92	
	831,574.00	
	-4,958,223.69	
	2,897,541,513.40	
	477,069,660.30	
	56,838.59	
	2,483,565,851.54	--

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	38.01%	2.5474	2.5474
	1.94%	0.1303	0.1303

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山西省首家创业板上市企业

中国·山西振东制药股份有限公司

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